

List of Variables, by Dataset

"Can the Government Deter Discrimination? Evidence from a Randomized Intervention in New York City"

Albert Fang, Andrew Guess, and Macartan Humphreys

2 December 2017

Variables in the case-level, experimental sample dataset (dat_c_xs.csv)

Variable Name	Variable Description	Notes
cid	Case/Subject ID	Automated at time of sampling
frame	Sampling Frame	Likely discrimination or representative
partnered	Assumed biography: Testers in trio are partnered?	1=Single, 2=Partnered
boro	Borough	Scraped from Craigslist
rent	Advertised monthly asking rental price for listed unit	Scraped from Craigslist
numbr	Advertised number of bedrooms for listed unit	Scraped from Craigslist
sqft	Advertised square footage for listed unit	Scraped from Craigslist
callorder	Randomized order in which testers initially called to pursue listed unit	Format: 3 character string defined a unique sequence of the letters A, B, and C where the position of the letter corresponds to the call order and letters are codes for tester race/ethnicity (A=Black tester, B=Hispanic tester, C=white tester). For example, the value "CBA" means the white tester (C) called first, the Hispanic tester (B) called second, and the black tester (A) called third
pctskp_A	Proportion of bio attributes discussed over phone receiving a skeptical response (Black Tester)	
pctskp_B	Proportion of bio attributes discussed over phone receiving a skeptical response (Hispanic Tester)	
pctskp_C	Proportion of bio attributes discussed over phone receiving a skeptical response (White Tester)	
numskp_A	Number of bio attributes discussed over phone receiving a skeptical response (Black Tester)	
numskp_B	Number of bio attributes discussed over phone receiving a skeptical response (Hispanic Tester)	
numskp_C	Number of bio attributes discussed over phone receiving a skeptical response (White Tester)	
pctpos_A	Proportion of bio attributes discussed over phone receiving a positive response (Black Tester)	
pctpos_B	Proportion of bio attributes discussed over phone receiving a positive response (Hispanic Tester)	
pctpos_C	Proportion of bio attributes discussed over phone receiving a positive response (White Tester)	
pctneu_A	Proportion of bio attributes discussed over phone receiving a neutral response (Black Tester)	
pctneu_B	Proportion of bio attributes discussed over phone receiving a neutral response (Hispanic Tester)	
pctneu_C	Proportion of bio attributes discussed over phone receiving a neutral response (White Tester)	
pctneg_A	Proportion of bio attributes discussed over phone receiving a negative response (Black Tester)	
pctneg_B	Proportion of bio attributes discussed over phone receiving a negative response (Hispanic Tester)	

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pctneg_C	Proportion of bio attributes discussed over phone receiving a negative response (White Tester)	
numattr_A	Number of bio attributes discussed over phone by subject (Black Tester)	
numattr_B	Number of bio attributes discussed over phone by subject (Hispanic Tester)	
numattr_C	Number of bio attributes discussed over phone by subject (White Tester)	
numpos_A	Number of bio attributes discussed over phone receiving a positive response (Black Tester)	
numpos_B	Number of bio attributes discussed over phone receiving a positive response (Hispanic Tester)	
numpos_C	Number of bio attributes discussed over phone receiving a positive response (White Tester)	
numneu_A	Number of bio attributes discussed over phone receiving a neutral response (Black Tester)	
numneu_B	Number of bio attributes discussed over phone receiving a neutral response (Hispanic Tester)	
numneu_C	Number of bio attributes discussed over phone receiving a neutral response (White Tester)	
numneg_A	Number of bio attributes discussed over phone receiving a negative response (Black Tester)	
numneg_B	Number of bio attributes discussed over phone receiving a negative response (Hispanic Tester)	
numneg_C	Number of bio attributes discussed over phone receiving a negative response (White Tester)	
ansyskep_A	Received skeptical response on any bio attribute discussed over phone (Black Tester)	
ansyskep_B	Received skeptical response on any bio attribute discussed over phone (Hispanic Tester)	
ansyskep_C	Received skeptical response on any bio attribute discussed over phone (White Tester)	
anyneg_A	Received negative response on any bio attribute discussed over phone (Black Tester)	
anyneg_B	Received negative response on any bio attribute discussed over phone (Hispanic Tester)	
anyneg_C	Received negative response on any bio attribute discussed over phone (White Tester)	
sales_A	Subjective assessment of in-person interaction: Received positive sales efforts from subject (Black Tester)	
sales_B	Subjective assessment of in-person interaction: Received positive sales efforts from subject (Hispanic Tester)	
sales_C	Subjective assessment of in-person interaction: Received positive sales efforts from subject (White Tester)	
qualpraise_A	Subjective assessment of in-person interaction: Received praise about rental qualifications from subject (Black Tester)	
qualpraise_B	Subjective assessment of in-person interaction: Received praise about rental qualifications from subject (Hispanic Tester)	
qualpraise_C	Subjective assessment of in-person interaction: Received praise about rental qualifications from subject (White Tester)	

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posbg_A	Subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (Black Tester)	
posbg_B	Subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (Hispanic Tester)	
posbg_C	Subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (White Tester)	
posedit_A	Subjective assessment of in-person interaction: Subject positively editorialized during appointment (Black Tester)	
posedit_B	Subjective assessment of in-person interaction: Subject positively editorialized during appointment (Hispanic Tester)	
posedit_C	Subjective assessment of in-person interaction: Subject positively editorialized during appointment (White Tester)	
prof_A	Subjective assessment of in-person interaction: Subject was professional to tester during appointment (Black Tester)	
prof_B	Subjective assessment of in-person interaction: Subject was professional to tester during appointment (Hispanic Tester)	
prof_C	Subjective assessment of in-person interaction: Subject was professional to tester during appointment (White Tester)	
contact_A	Successfully reached landlord - initial contact when replying to ad (Black tester)	
contact_B	Successfully reached landlord - initial contact when replying to ad (Hispanic tester)	
contact_C	Successfully reached landlord - initial contact when replying to ad (White tester)	
sched_A	Successfully scheduled appointment to view listed unit (Black tester)	
sched_B	Successfully scheduled appointment to view listed unit (Hispanic tester)	
sched_C	Successfully scheduled appointment to view listed unit (White tester)	
cb_A	Received post-visit callback (Black tester)	
cb_B	Received post-visit callback (Hispanic tester)	
cb_C	Received post-visit callback (White tester)	
off_A	Received post-visit offer for listed unit (Black tester)	
off_B	Received post-visit offer for listed unit (Hispanic tester)	
off_C	Received post-visit offer for listed unit (White tester)	
insamp	Flag: In experiment	
ncontact_bh	Net discrimination in successfully reaching landlord - initial contact when replying to ad (Black-Hispanic)	
ncontact_wh	Net discrimination in successfully reaching landlord - initial contact when replying to ad (White-Hispanic)	
ncontact_wb	Net discrimination in successfully reaching landlord - initial contact when replying to ad (White-Black)	
nsched_bh	Net discrimination in successfully scheduling appointment to view listed unit (Black-Hispanic)	
nsched_wh	Net discrimination in successfully scheduling appointment to view listed unit (White-Hispanic)	
nsched_wb	Net discrimination in successfully scheduling appointment to view listed unit (White-Black)	

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nnumattr_bh	Net discrimination in number of bio attributes discussed over phone (Black-Hispanic)	
nnumattr_wh	Net discrimination in number of bio attributes discussed over phone (White-Hispanic)	
nnumattr_wb	Net discrimination in number of bio attributes discussed over phone (White-Black)	
nnumskep_bh	Net discrimination in number of bio attributes discussed over phone receiving a skeptical response (Black-Hispanic)	
nnumskep_wh	Net discrimination in number of bio attributes discussed over phone receiving a skeptical response (White-Hispanic)	
nnumskep_wb	Net discrimination in number of bio attributes discussed over phone receiving a skeptical response (White-Black)	
npctskkep_bh	Net discrimination in proportion of bio attributes discussed over phone receiving a skeptical response (Black-Hispanic)	
npctskkep_wh	Net discrimination in proportion of bio attributes discussed over phone receiving a skeptical response (White-Hispanic)	
npctskkep_wb	Net discrimination in proportion of bio attributes discussed over phone receiving a skeptical response (White-Black)	
nnumpos_bh	Net discrimination in number of bio attributes discussed over phone receiving a positive response (Black-Hispanic)	
nnumpos_wh	Net discrimination in number of bio attributes discussed over phone receiving a positive response (White-Hispanic)	
nnumpos_wb	Net discrimination in number of bio attributes discussed over phone receiving a positive response (White-Black)	
nnumneu_bh	Net discrimination in number of bio attributes discussed over phone receiving a neutral response (Black-Hispanic)	
nnumneu_wh	Net discrimination in number of bio attributes discussed over phone receiving a neutral response (White-Hispanic)	
nnumneu_wb	Net discrimination in number of bio attributes discussed over phone receiving a neutral response (White-Black)	
nnumneg_bh	Net discrimination in number of bio attributes discussed over phone receiving a negative response (Black-Hispanic)	
nnumneg_wh	Net discrimination in number of bio attributes discussed over phone receiving a negative response (White-Hispanic)	
nnumneg_wb	Net discrimination in number of bio attributes discussed over phone receiving a negative response (White-Black)	
npctpos_bh	Net discrimination in proportion of bio attributes discussed over phone receiving a positive response (Black-Hispanic)	
npctpos_wh	Net discrimination in proportion of bio attributes discussed over phone receiving a positive response (White-Hispanic)	
npctpos_wb	Net discrimination in proportion of bio attributes discussed over phone receiving a positive response (White-Black)	
npctneu_bh	Net discrimination in proportion of bio attributes discussed over phone receiving a neutral response (Black-Hispanic)	
npctneu_wh	Net discrimination in proportion of bio attributes discussed over phone receiving a neutral response (White-Hispanic)	
npctneu_wb	Net discrimination in proportion of bio attributes discussed over phone receiving a neutral response (White-Black)	
npctneg_bh	Net discrimination in proportion of bio attributes discussed over phone receiving a negative response (Black-Hispanic)	

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npctneg_wh	Net discrimination in proportion of bio attributes discussed over phone receiving a negative response (White-Hispanic)	
npctneg_wb	Net discrimination in proportion of bio attributes discussed over phone receiving a negative response (White-Black)	
nanskep_bh	Net discrimination in receiving skeptical response to any bio attribute discussed over the phone (Black-Hispanic)	
nanskep_wh	Net discrimination in receiving skeptical response to any bio attribute discussed over the phone (White-Hispanic)	
nanskep_wb	Net discrimination in receiving skeptical response to any bio attribute discussed over the phone (White-Black)	
nanyneg_bh	Net discrimination in receiving negative response to any bio attribute discussed over the phone (Black-Hispanic)	
nanyneg_wh	Net discrimination in receiving negative response to any bio attribute discussed over the phone (White-Hispanic)	
nanyneg_wb	Net discrimination in receiving negative response to any bio attribute discussed over the phone (White-Black)	
meet_C	Landlord/broker honored scheduled appointment (White tester)	
meet_B	Landlord/broker honored scheduled appointment (Hispanic tester)	
meet_A	Landlord/broker honored scheduled appointment (Black tester)	
nmeet_wb	Net discrimination in the landlord/broker honoring the scheduled appointment (White-Black)	
nmeet_wh	Net discrimination in the landlord/broker honoring the scheduled appointment (White-Hispanic)	
nmeet_bh	Net discrimination in the landlord/broker honoring the scheduled appointment (Black-Hispanic)	
nsales_wh	Net discrimination in subjective assessment of in-person interaction: Received positive sales efforts from subject (White-Hispanic)	
nqualpraise_wh	Net discrimination in subjective assessment of in-person interaction: Received praise about rental qualifications from subject (White-Hispanic)	
nposbg_wh	Net discrimination in subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (White-Hispanic)	
nposedit_wh	Net discrimination in subjective assessment of in-person interaction: Subject positively editorialized during appointment (White-Hispanic)	
nprof_wh	Net discrimination in subjective assessment of in-person interaction: Subject was professional to tester during appointment (White-Hispanic)	
nsales_wb	Net discrimination in subjective assessment of in-person interaction: Received positive sales efforts from subject (White-Black)	
nqualpraise_wb	Net discrimination in subjective assessment of in-person interaction: Received praise about rental qualifications from subject (White-Black)	
nposbg_wb	Net discrimination in subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (White-Black)	

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nposedit_wb	Net discrimination in subjective assessment of in-person interaction: Subject positively editorialized during appointment (White-Black)	
nprof_wb	Net discrimination in subjective assessment of in-person interaction: Subject was professional to tester during appointment (White-Black)	
nsales_bh	Net discrimination in subjective assessment of in-person interaction: Received positive sales efforts from subject (Black-Hispanic)	
nqualpraise_bh	Net discrimination in subjective assessment of in-person interaction: Received praise about rental qualifications from subject (Black-Hispanic)	
nposbg_bh	Net discrimination in subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (Black-Hispanic)	
nposedit_bh	Net discrimination in subjective assessment of in-person interaction: Subject positively editorialized during appointment (Black-Hispanic)	
nprof_bh	Net discrimination in subjective assessment of in-person interaction: Subject was professional to tester during appointment (Black-Hispanic)	
ncb_bh	Net discrimination in receiving post-visit callback (White-Black)	
ncb_wb	Net discrimination in receiving post-visit callback (White-Hispanic)	
ncb_wh	Net discrimination in receiving post-visit callback (Black-Hispanic)	
noff_bh	Net discrimination in receiving post-visit offer (White-Black)	
noff_wb	Net discrimination in receiving post-visit offer (White-Hispanic)	
noff_wh	Net discrimination in receiving post-visit offer (Black-Hispanic)	
TA	Treatment Assignment	0=Control, 1=Monitoring, 2=Punitive
TD	Treatment Delivered/Received	0=Control, 1=Monitoring, 2=Punitive
SV_LEMP	Scripted variation: Low/High employment stability signal	0=Low, 1=High
index.wb	Net discrimination: Subjective interaction index (White-Black)	
index.wh	Net discrimination: Subjective interaction index (White-Hispanic)	
index.bh	Net discrimination: Subjective interaction index (Black-Hispanic)	
block	Randomization block	
regime	Randomization regime	
team_gender	Team gender	Documented by project manager at time a case was assigned to a trio
ipw	Inverse probability weight	
m.rent	Missing flag: Rent	Scraped from Craigslist
m.sqft	Missing flag: Square footage	Scraped from Craigslist
broker	Broker-listed advertisement	Scraped from Craigslist
casedate	Case date	

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incrank	Relative ranking of matched testers' assumed income among trio	Factor variable: Concatenates three values, in this order: Black tester's income rank, Hispanic tester's income rank, white tester's income rank. e.g., a value of 132 means the Black tester's income was higher than the white tester's income, which was higher than the Hispanic tester's income. Two-way ties and three-way ties are allowed. If all incomes are the same, the value is "tie3".
callorder.wb	Indicator variable: White tester called before black tester	
callorder.wh	Indicator variable: White tester called before Hispanic tester	
callorder.bh	Indicator variable: Black tester called before Hispanic tester	
incrank.wb.gt	Indicator variable: White tester income > Black tester income	
incrank.wh.gt	Indicator variable: White tester income > Hispanic tester income	
incrank.bh.gt	Indicator variable: Black tester income > Hispanic tester income	
incrank.wb.eq	Indicator variable: White tester income = Black tester income	
incrank.wh.eq	Indicator variable: White tester income = Hispanic tester income	
incrank.bh.eq	Indicator variable: Black tester income = Hispanic tester income	
incrank.wb.lt	Indicator variable: White tester income < Black tester income	
incrank.wh.lt	Indicator variable: White tester income < Hispanic tester income	
incrank.bh.lt	Indicator variable: Black tester income < Hispanic tester income	
boro.brk	Indicator variable: Borough of listed unit: Brooklyn	
boro.brx	Indicator variable: Borough of listed unit: Bronx	
boro.mnh	Indicator variable: Borough of listed unit: Manhattan	
boro.que	Indicator variable: Borough of listed unit: Queens	
boro.stn	Indicator variable: Borough of listed unit: Staten Island	
regime1	Randomization regime 1	
regime2	Randomization regime 2	
regime3	Randomization regime 3	
primary_age	Perceived age range of landlord	
primary_api	Perceived race/ethnicity of landord = Asian/Pacific Islander	
primary_blk	Perceived race/ethnicity of landord = Black	
primary_hsp	Perceived race/ethnicity of landord = Hispanic/Latino	
primary_wht	Perceived race/ethnicity of landord = White	
primary_age_18to34	Perceived age range of landlord = 18-34	
primary_age_35to44	Perceived age range of landlord = 35-44	
primary_age_45to64	Perceived age range of landlord = 45-64	
primary_age_65over	Perceived age range of landlord = 65+	
primary_age_unknown	Perceived age range of landlord = Unknown	
tid.A01	Indicator variable for: Tester A01	Tester ID as reported by tester on forms
tid.A10	Indicator variable for: Tester A10	Tester ID as reported by tester on forms
tid.A11	Indicator variable for: Tester A11	Tester ID as reported by tester on forms

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tid.A13	Indicator variable for: Tester A13	Tester ID as reported by tester on forms
tid.A02	Indicator variable for: Tester A02	Tester ID as reported by tester on forms
tid.A21	Indicator variable for: Tester A21	Tester ID as reported by tester on forms
tid.A22	Indicator variable for: Tester A22	Tester ID as reported by tester on forms
tid.A03	Indicator variable for: Tester A03	Tester ID as reported by tester on forms
tid.A04	Indicator variable for: Tester A04	Tester ID as reported by tester on forms
tid.A05	Indicator variable for: Tester A05	Tester ID as reported by tester on forms
tid.A06	Indicator variable for: Tester A06	Tester ID as reported by tester on forms
tid.A07	Indicator variable for: Tester A07	Tester ID as reported by tester on forms
tid.A08	Indicator variable for: Tester A08	Tester ID as reported by tester on forms
tid.A09	Indicator variable for: Tester A09	Tester ID as reported by tester on forms
tid.B01	Indicator variable for: Tester B01	Tester ID as reported by tester on forms
tid.B11	Indicator variable for: Tester B11	Tester ID as reported by tester on forms
tid.B12	Indicator variable for: Tester B12	Tester ID as reported by tester on forms
tid.B14	Indicator variable for: Tester B14	Tester ID as reported by tester on forms
tid.B16	Indicator variable for: Tester B16	Tester ID as reported by tester on forms
tid.B02	Indicator variable for: Tester B02	Tester ID as reported by tester on forms
tid.B20	Indicator variable for: Tester B20	Tester ID as reported by tester on forms
tid.B23	Indicator variable for: Tester B23	Tester ID as reported by tester on forms
tid.B24	Indicator variable for: Tester B24	Tester ID as reported by tester on forms
tid.B25	Indicator variable for: Tester B25	Tester ID as reported by tester on forms
tid.B27	Indicator variable for: Tester B27	Tester ID as reported by tester on forms
tid.B03	Indicator variable for: Tester B03	Tester ID as reported by tester on forms
tid.B04	Indicator variable for: Tester B04	Tester ID as reported by tester on forms
tid.B06	Indicator variable for: Tester B06	Tester ID as reported by tester on forms
tid.B07	Indicator variable for: Tester B07	Tester ID as reported by tester on forms
tid.B08	Indicator variable for: Tester B08	Tester ID as reported by tester on forms
tid.B09	Indicator variable for: Tester B09	Tester ID as reported by tester on forms
tid.C01	Indicator variable for: Tester C01	Tester ID as reported by tester on forms

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tid.C10	Indicator variable for: Tester C10	Tester ID as reported by tester on forms
tid.C12	Indicator variable for: Tester C12	Tester ID as reported by tester on forms
tid.C13	Indicator variable for: Tester C13	Tester ID as reported by tester on forms
tid.C14	Indicator variable for: Tester C14	Tester ID as reported by tester on forms
tid.C15	Indicator variable for: Tester C15	Tester ID as reported by tester on forms
tid.C02	Indicator variable for: Tester C02	Tester ID as reported by tester on forms
tid.C27	Indicator variable for: Tester C27	Tester ID as reported by tester on forms
tid.C29	Indicator variable for: Tester C29	Tester ID as reported by tester on forms
tid.C03	Indicator variable for: Tester C03	Tester ID as reported by tester on forms
tid.C31	Indicator variable for: Tester C31	Tester ID as reported by tester on forms
tid.C33	Indicator variable for: Tester C33	Tester ID as reported by tester on forms
tid.C04	Indicator variable for: Tester C04	Tester ID as reported by tester on forms
tid.C05	Indicator variable for: Tester C05	Tester ID as reported by tester on forms
tid.C06	Indicator variable for: Tester C06	Tester ID as reported by tester on forms
tid.C07	Indicator variable for: Tester C07	Tester ID as reported by tester on forms
tid.C08	Indicator variable for: Tester C08	Tester ID as reported by tester on forms
tid.C09	Indicator variable for: Tester C09	Tester ID as reported by tester on forms
inc.w.hi	Indicator variable: White tester has highest income among matched trio	
inc.b.hi	Indicator variable: Black tester has highest income among matched trio	
inc.h.hi	Indicator variable: Hispanic tester has highest income among matched trio	
ll.female	Perceived sex of landlord is female	
m.ll.female	Missing flag: Perceived sex of landlord is female	

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**Variables in the case-level, audit sample dataset
(dat_c_as.csv)**

Variable Name	Variable Description	Notes
cid	Case/Subject ID	Automated at time of sampling
frame	Sampling Frame	Likely discrimination or representative
partnered	Assumed biography: Testers in trio are partnered?	1=Single, 2=Partnered
boro	Borough	Scraped from Craigslist
rent	Advertised monthly asking rental price for listed unit	Scraped from Craigslist
numbr	Advertised number of bedrooms for listed unit	Scraped from Craigslist
sqft	Advertised square footage for listed unit	Scraped from Craigslist
callorder	Randomized order in which testers initially called to pursue listed unit	Format: 3 character string defined a unique sequence of the letters A, B, and C where the position of the letter corresponds to the call order and letters are codes for tester race/ethnicity (A=Black tester, B=Hispanic tester, C=white tester). For example, the value "CBA" means the white tester (C) called first, the Hispanic tester (B) called second, and the black tester (A) called third
pctskp_A	Proportion of bio attributes discussed over phone receiving a skeptical response (Black Tester)	
pctskp_B	Proportion of bio attributes discussed over phone receiving a skeptical response (Hispanic Tester)	
pctskp_C	Proportion of bio attributes discussed over phone receiving a skeptical response (White Tester)	
numskp_A	Number of bio attributes discussed over phone receiving a skeptical response (Black Tester)	
numskp_B	Number of bio attributes discussed over phone receiving a skeptical response (Hispanic Tester)	
numskp_C	Number of bio attributes discussed over phone receiving a skeptical response (White Tester)	
pctpos_A	Proportion of bio attributes discussed over phone receiving a positive response (Black Tester)	
pctpos_B	Proportion of bio attributes discussed over phone receiving a positive response (Hispanic Tester)	
pctpos_C	Proportion of bio attributes discussed over phone receiving a positive response (White Tester)	
pctneu_A	Proportion of bio attributes discussed over phone receiving a neutral response (Black Tester)	
pctneu_B	Proportion of bio attributes discussed over phone receiving a neutral response (Hispanic Tester)	

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pctneu_C	Proportion of bio attributes discussed over phone receiving a neutral response (White Tester)	
pctneg_A	Proportion of bio attributes discussed over phone receiving a negative response (Black Tester)	
pctneg_B	Proportion of bio attributes discussed over phone receiving a negative response (Hispanic Tester)	
pctneg_C	Proportion of bio attributes discussed over phone receiving a negative response (White Tester)	
numattr_A	Number of bio attributes discussed over phone by subject (Black Tester)	
numattr_B	Number of bio attributes discussed over phone by subject (Hispanic Tester)	
numattr_C	Number of bio attributes discussed over phone by subject (White Tester)	
numpos_A	Number of bio attributes discussed over phone receiving a positive response (Black Tester)	
numpos_B	Number of bio attributes discussed over phone receiving a positive response (Hispanic Tester)	
numpos_C	Number of bio attributes discussed over phone receiving a positive response (White Tester)	
numneu_A	Number of bio attributes discussed over phone receiving a neutral response (Black Tester)	
numneu_B	Number of bio attributes discussed over phone receiving a neutral response (Hispanic Tester)	
numneu_C	Number of bio attributes discussed over phone receiving a neutral response (White Tester)	
numneg_A	Number of bio attributes discussed over phone receiving a negative response (Black Tester)	
numneg_B	Number of bio attributes discussed over phone receiving a negative response (Hispanic Tester)	
numneg_C	Number of bio attributes discussed over phone receiving a negative response (White Tester)	
anyskep_A	Received skeptical response on any bio attribute discussed over phone (Black Tester)	
anyskep_B	Received skeptical response on any bio attribute discussed over phone (Hispanic Tester)	
anyskep_C	Received skeptical response on any bio attribute discussed over phone (White Tester)	
anyneg_A	Received negative response on any bio attribute discussed over phone (Black Tester)	
anyneg_B	Received negative response on any bio attribute discussed over phone (Hispanic Tester)	

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anyneg_C	Received negative response on any bio attribute discussed over phone (White Tester)	
sales_A	Subjective assessment of in-person interaction: Received positive sales efforts from subject (Black Tester)	
sales_B	Subjective assessment of in-person interaction: Received positive sales efforts from subject (Hispanic Tester)	
sales_C	Subjective assessment of in-person interaction: Received positive sales efforts from subject (White Tester)	
qualpraise_A	Subjective assessment of in-person interaction: Received praise about rental qualifications from subject (Black Tester)	
qualpraise_B	Subjective assessment of in-person interaction: Received praise about rental qualifications from subject (Hispanic Tester)	
qualpraise_C	Subjective assessment of in-person interaction: Received praise about rental qualifications from subject (White Tester)	
posbg_A	Subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (Black Tester)	
posbg_B	Subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (Hispanic Tester)	
posbg_C	Subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (White Tester)	
posedit_A	Subjective assessment of in-person interaction: Subject positively editorialized during appointment (Black Tester)	
posedit_B	Subjective assessment of in-person interaction: Subject positively editorialized during appointment (Hispanic Tester)	
posedit_C	Subjective assessment of in-person interaction: Subject positively editorialized during appointment (White Tester)	
prof_A	Subjective assessment of in-person interaction: Subject was professional to tester during appointment (Black Tester)	
prof_B	Subjective assessment of in-person interaction: Subject was professional to tester during appointment (Hispanic Tester)	
prof_C	Subjective assessment of in-person interaction: Subject was professional to tester during appointment (White Tester)	
contact_A	Successfully reached landlord - initial contact when replying to ad (Black tester)	
contact_B	Successfully reached landlord - initial contact when replying to ad (Hispanic tester)	
contact_C	Successfully reached landlord - initial contact when replying to ad (White tester)	
sched_A	Successfully scheduled appointment to view listed unit (Black tester)	
sched_B	Successfully scheduled appointment to view listed unit (Hispanic tester)	
sched_C	Successfully scheduled appointment to view listed unit (White tester)	

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cb_A	Received post-visit callback (Black tester)	
cb_B	Received post-visit callback (Hispanic tester)	
cb_C	Received post-visit callback (White tester)	
off_A	Received post-visit offer for listed unit (Black tester)	
off_B	Received post-visit offer for listed unit (Hispanic tester)	
off_C	Received post-visit offer for listed unit (White tester)	
insamp	Flag: In experiment	
ncontact_bh	Net discrimination in successfully reaching landlord - initial contact when replying to ad (Black-Hispanic)	
ncontact_wh	Net discrimination in successfully reaching landlord - initial contact when replying to ad (White-Hispanic)	
ncontact_wb	Net discrimination in successfully reaching landlord - initial contact when replying to ad (White-Black)	
nsched_bh	Net discrimination in successfully scheduling appointment to view listed unit (Black-Hispanic)	
nsched_wh	Net discrimination in successfully scheduling appointment to view listed unit (White-Hispanic)	
nsched_wb	Net discrimination in successfully scheduling appointment to view listed unit (White-Black)	
nnumattr_bh	Net discrimination in number of bio attributes discussed over phone (Black-Hispanic)	
nnumattr_wh	Net discrimination in number of bio attributes discussed over phone (White-Hispanic)	
nnumattr_wb	Net discrimination in number of bio attributes discussed over phone (White-Black)	
nnumskep_bh	Net discrimination in number of bio attributes discussed over phone receiving a skeptical response (Black-Hispanic)	
nnumskep_wh	Net discrimination in number of bio attributes discussed over phone receiving a skeptical response (White-Hispanic)	
nnumskep_wb	Net discrimination in number of bio attributes discussed over phone receiving a skeptical response (White-Black)	
npctskp_bh	Net discrimination in proportion of bio attributes discussed over phone receiving a skeptical response (Black-Hispanic)	
npctskp_wh	Net discrimination in proportion of bio attributes discussed over phone receiving a skeptical response (White-Hispanic)	
npctskp_wb	Net discrimination in proportion of bio attributes discussed over phone receiving a skeptical response (White-Black)	
nnumpos_bh	Net discrimination in number of bio attributes discussed over phone receiving a positive response (Black-Hispanic)	
nnumpos_wh	Net discrimination in number of bio attributes discussed over phone receiving a positive response (White-Hispanic)	
nnumpos_wb	Net discrimination in number of bio attributes discussed over phone receiving a positive response (White-Black)	

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nnumneu_bh	Net discrimination in number of bio attributes discussed over phone receiving a neutral response (Black-Hispanic)	
nnumneu_wh	Net discrimination in number of bio attributes discussed over phone receiving a neutral response (White-Hispanic)	
nnumneu_wb	Net discrimination in number of bio attributes discussed over phone receiving a neutral response (White-Black)	
nnumneg_bh	Net discrimination in number of bio attributes discussed over phone receiving a negative response (Black-Hispanic)	
nnumneg_wh	Net discrimination in number of bio attributes discussed over phone receiving a negative response (White-Hispanic)	
nnumneg_wb	Net discrimination in number of bio attributes discussed over phone receiving a negative response (White-Black)	
npctpos_bh	Net discrimination in proportion of bio attributes discussed over phone receiving a positive response (Black-Hispanic)	
npctpos_wh	Net discrimination in proportion of bio attributes discussed over phone receiving a positive response (White-Hispanic)	
npctpos_wb	Net discrimination in proportion of bio attributes discussed over phone receiving a positive response (White-Black)	
npctneu_bh	Net discrimination in proportion of bio attributes discussed over phone receiving a neutral response (Black-Hispanic)	
npctneu_wh	Net discrimination in proportion of bio attributes discussed over phone receiving a neutral response (White-Hispanic)	
npctneu_wb	Net discrimination in proportion of bio attributes discussed over phone receiving a neutral response (White-Black)	
npctneg_bh	Net discrimination in proportion of bio attributes discussed over phone receiving a negative response (Black-Hispanic)	
npctneg_wh	Net discrimination in proportion of bio attributes discussed over phone receiving a negative response (White-Hispanic)	
npctneg_wb	Net discrimination in proportion of bio attributes discussed over phone receiving a negative response (White-Black)	
nanyskep_bh	Net discrimination in receiving skeptical response to any bio attribute discussed over the phone (Black-Hispanic)	
nanyskep_wh	Net discrimination in receiving skeptical response to any bio attribute discussed over the phone (White-Hispanic)	
nanyskep_wb	Net discrimination in receiving skeptical response to any bio attribute discussed over the phone (White-Black)	
nanyneg_bh	Net discrimination in receiving negative response to any bio attribute discussed over the phone (Black-Hispanic)	
nanyneg_wh	Net discrimination in receiving negative response to any bio attribute discussed over the phone (White-Hispanic)	
nanyneg_wb	Net discrimination in receiving negative response to any bio attribute discussed over the phone (White-Black)	
meet_C	Landlord/broker honored scheduled appointment (White tester)	

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meet_B	Landlord/broker honored scheduled appointment (Hispanic tester)	
meet_A	Landlord/broker honored scheduled appointment (Black tester)	
nmeet_wb	Net discrimination in the landlord/broker honoring the scheduled appointment (White-Black)	
nmeet_wh	Net discrimination in the landlord/broker honoring the scheduled appointment (White-Hispanic)	
nmeet_bh	Net discrimination in the landlord/broker honoring the scheduled appointment (Black-Hispanic)	
nsales_wh	Net discrimination in subjective assessment of in-person interaction: Received positive sales efforts from subject (White-Hispanic)	
nqualpraise_wh	Net discrimination in subjective assessment of in-person interaction: Received praise about rental qualifications from subject (White-Hispanic)	
nposbg_wh	Net discrimination in subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (White-Hispanic)	
nposedit_wh	Net discrimination in subjective assessment of in-person interaction: Subject positively editorialized during appointment (White-Hispanic)	
nprof_wh	Net discrimination in subjective assessment of in-person interaction: Subject was professional to tester during appointment (White-Hispanic)	
nsales_wb	Net discrimination in subjective assessment of in-person interaction: Received positive sales efforts from subject (White-Black)	
nqualpraise_wb	Net discrimination in subjective assessment of in-person interaction: Received praise about rental qualifications from subject (White-Black)	
nposbg_wb	Net discrimination in subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (White-Black)	
nposedit_wb	Net discrimination in subjective assessment of in-person interaction: Subject positively editorialized during appointment (White-Black)	
nprof_wb	Net discrimination in subjective assessment of in-person interaction: Subject was professional to tester during appointment (White-Black)	
nsales_bh	Net discrimination in subjective assessment of in-person interaction: Received positive sales efforts from subject (Black-Hispanic)	
nqualpraise_bh	Net discrimination in subjective assessment of in-person interaction: Received praise about rental qualifications from subject (Black-Hispanic)	
nposbg_bh	Net discrimination in subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject (Black-Hispanic)	

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nposedit_bh	Net discrimination in subjective assessment of in-person interaction: Subject positively editorialized during appointment (Black-Hispanic)	
nprof_bh	Net discrimination in subjective assessment of in-person interaction: Subject was professional to tester during appointment (Black-Hispanic)	
ncb_bh	Net discrimination in receiving post-visit callback (White-Black)	
ncb_wb	Net discrimination in receiving post-visit callback (White-Hispanic)	
ncb_wh	Net discrimination in receiving post-visit callback (Black-Hispanic)	
noff_bh	Net discrimination in receiving post-visit offer (White-Black)	
noff_wb	Net discrimination in receiving post-visit offer (White-Hispanic)	
noff_wh	Net discrimination in receiving post-visit offer (Black-Hispanic)	
TA	Treatment Assignment	0=Control, 1=Monitoring, 2=Punitive
TD	Treatment Delivered/Received	0=Control, 1=Monitoring, 2=Punitive
SV_LEMP	Scripted variation: Low/High employment stability signal	0=Low, 1=High
regime	Randomization regime	
block	Randomization block	
team_gender	Team gender	Documented by project manager at time a case was assigned to a trio
m.rent	Missing flag: Rent	Scraped from Craigslist
m.sqft	Missing flag: Square footage	Scraped from Craigslist
broker	Broker-listed advertisement	Scraped from Craigslist

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**Variables in the case-tester-level, experimental sample dataset
(dat_ct_xs.csv)**

Variable Name	Variable Description	Notes
cid	Case/Subject ID	Automated at time of sampling
partnered	Assumed biography: Testers in trio are partnered?	1=Single, 2=Partnered
numbr	Advertised number of bedrooms for listed unit	Scraped from Craigslist
callorder	Randomized order in which testers initially called to pursue listed unit	Format: 3 character string defined a unique sequence of the letters A, B, and C where the position of the letter corresponds to the call order and letters are codes for tester race/ethnicity (A=Black tester, B=Hispanic tester, C=white tester). For example, the value "CBA" means the white tester (C) called first, the Hispanic tester (B) called second, and the black tester (A) called third
tid	Tester ID	Tester ID as reported by tester on tester forms
sfa_B4_apptdate	Appointment date	
ttype	Tester Race	A=Black, B=Hispanic, C=White
anyskep	Received skeptical response on any bio attribute discussed over the phone	
anyneg	Received negative response on any bio attribute discussed over the phone	
sales	Subjective assessment of in-person interaction: Received positive sales efforts from subject	
qualpraise	Subjective assessment of in-person interaction: Received praise about rental qualifications from subject	
posbg	Subjective assessment of in-person interaction: Received positive feedback about biographical attributes from subject	
posedit	Subjective assessment of in-person interaction: Subject positively editorialized during appointment	
prof	Subjective assessment of in-person interaction: Subject was professional to tester during appointment	
cb	Received post-visit callback	
off	Received post-visit offer for listed unit	
team_gender	Team gender	Documented by project manager at time a case was assigned to a trio